

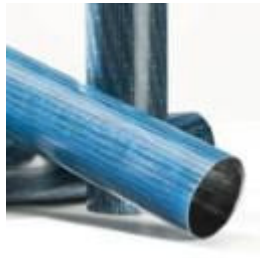
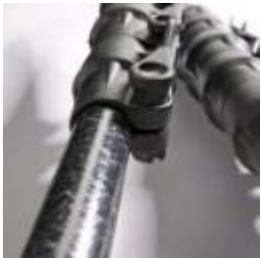
Annual General Meeting

29 March 2012

Vesa Korpimies
President and CEO

Contents

- ◆ Highlights 2011
- ◆ Financial Statements 2011
- ◆ Markets and market position
- ◆ Targets and strategy



Strong growth continued until Q4

- ◆ Net sales increased by 16.8 per cent to MEUR 85.1 (72.9)
 - The first half of 2011 was marked with strong growth
 - The growth started to level off in Q4 2011
- ◆ Operating profit improved 17.5 per cent to MEUR 11.1 (9.4)
- ◆ Cash flow from business operations was MEUR 9.6 (12.0)
- ◆ EPS improved to EUR 0.67 (0.57)



Platform for sustainable profitable growth was reinforced

- ◆ We continued to invest more resources in sales and customer-driven product development
 - Kim Sjödaahl appointed SVP Product & Technology Development and member of Group Management Team
- ◆ Decisions were made to invest into five new production lines using advanced pultrusion technology
 - First line started in September in the Mäntyharju unit
- ◆ Special attention to developing processes and information technology systems
 - Launch of ExelWay-project to harmonize processes
 - ERP and CRM now widely in use in the all Group companies
- ◆ Material cost increases and anti-dumping tariffs impacting margins in the latter part of 2011
- ◆ Productivity improvement especially in the Chinese unit

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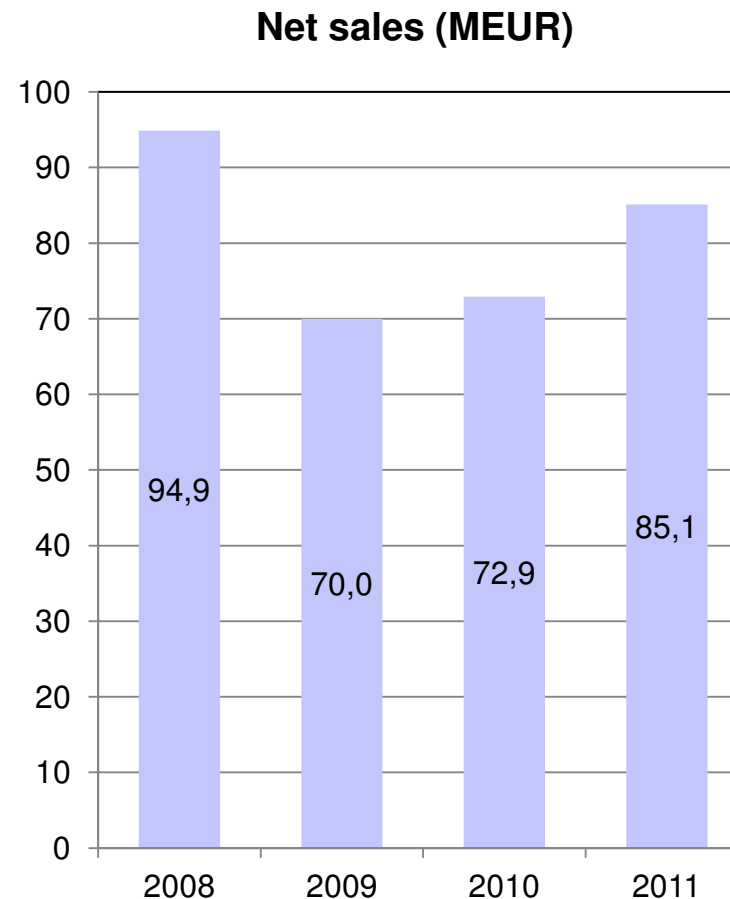


Key figures in 2011

MEUR	2011	2010	Change
Net sales	85.1	72.9	+16.8%
Operating profit	11.1	9.4	+17.5%
Operating profit excluding non-recurring items	10.6	8.0	+32.5%
Operating profit (%)	13.0	12.9	
Operating profit (%) excluding non-recurring items	12.4	11.0	
Net operative cash flow	+9.6	+12.0	
Return on capital employed (%)	26.1	21.8	
Net gearing (%)	-5.0	-4.3	
EPS	0.67	0.57	

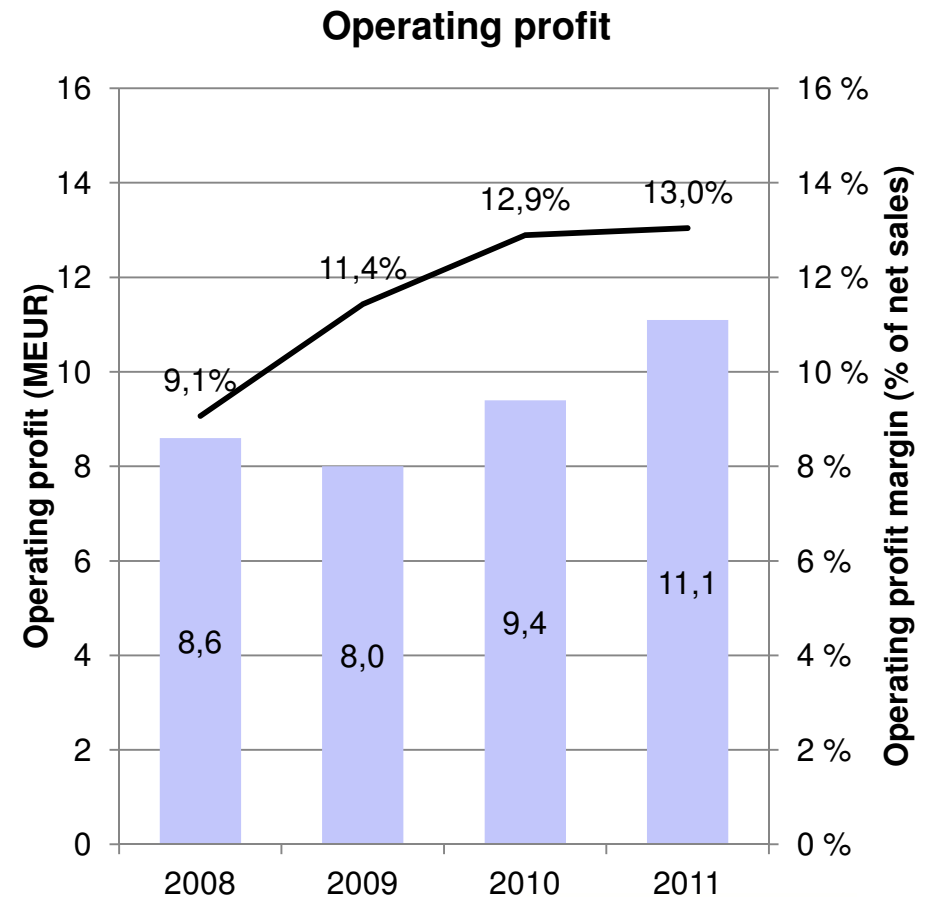
Full year net sales increased to MEUR 85.1 (72.9), up by 17%

- ◆ Full year net sales increased to MEUR 85.1 (72.9), up by 17%
- ◆ Net sales growth was fast in the first half of 2011 but growth started to level off in the second half
- ◆ Building and construction sales were supported by a recovery in airport products and a positive trend in windows and doors
- ◆ Strong demand in machine industry and telecommunication segments
- ◆ Sales picked up also in the electrical industry



Operating profit increased to MEUR 11.1 (9.4), up by 17.5%

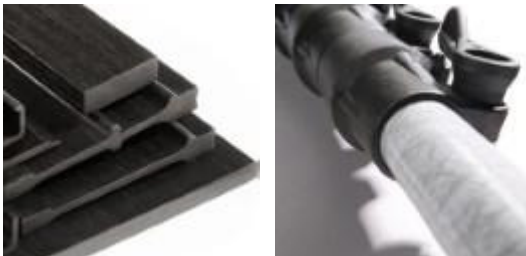
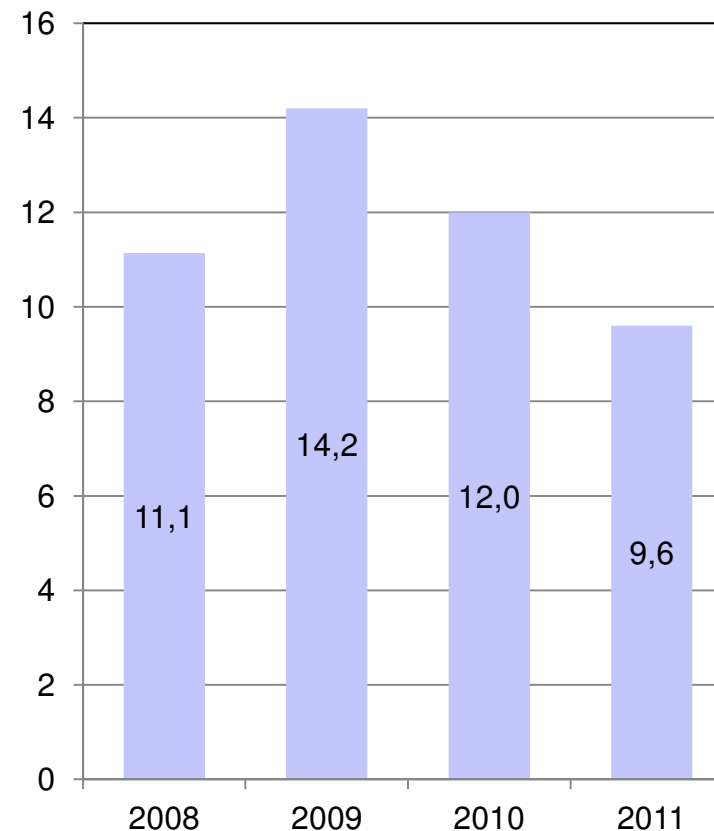
- ◆ Full year operating profit increased to MEUR 11.1 (9.4), up by 17.5%
- ◆ Full year operating profit margin as a percentage of net sales was
 - 13.0 (12.9) % including non-recurring items
 - 12.4 (11.0) % excluding non-recurring items
- ◆ Q4 operating profit was
 - MEUR 1.8 (3.1) including non-recurring items
 - MEUR 1.6 (2.2) excluding non-recurring items
- ◆ Profitability improved in H1 2011 but decreased in H2 2011 compared to H2 2010
 - Increased raw material costs
 - Investment in the organization



Positive cash flow continued in 2011

- ◆ In January - December 2011 cash flow from business operations was MEUR 9.6 (12.0)
- ◆ In October - December 2011 cash flow from business operations was MEUR 3.1 (5.1)
- ◆ Capital expenditure increased to MEUR 3.2 (1.6)
- ◆ On 30 December 2011, the Group's liquid assets stood at MEUR 9.8 (11.6)

Operative cash flow (MEUR)

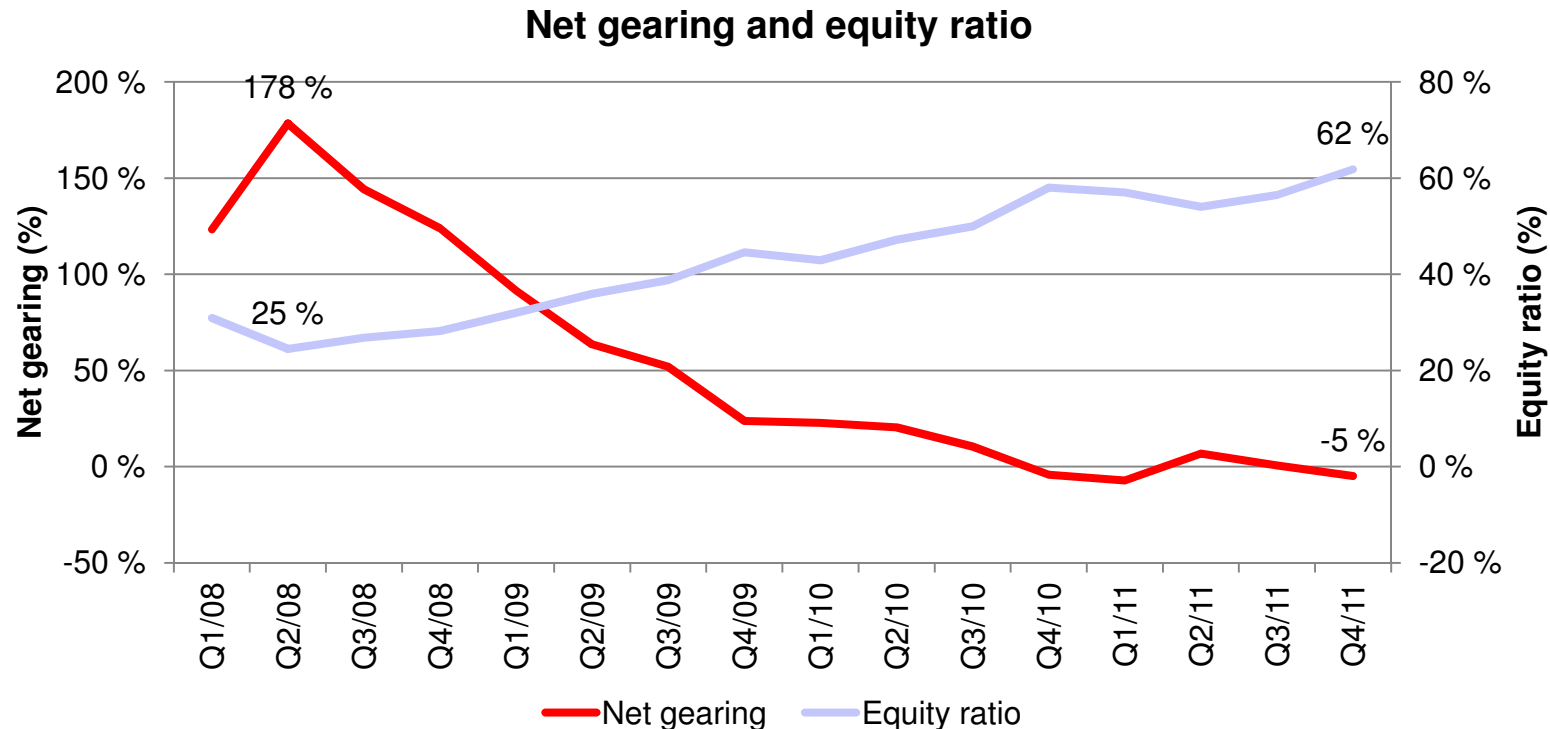


EPS improved to EUR 0.67 (0.57)

- ◆ Earnings per share improved to EUR 0.67 (0.57)
- ◆ Total shareholder return in 2011 was 15 (36) per cent
- ◆ Board proposal for dividend EUR 0.50 (0.50)



Financial position remained strong, net interest-bearing loans were reduced to MEUR -1.7 (-1.4)



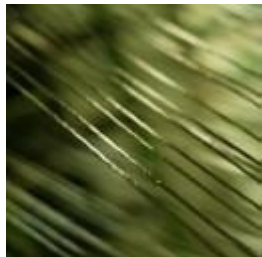
- Exel Composites ensured in July 2011 a new committed 3-year revolving credit facility of MEUR 20 to refinance current credit facilities and to ensure the financing of growth
- We are well-positioned to continue capitalizing on growth opportunities

Near-term business risks

- ◆ The most significant business risks are related to the general economic development, government regulations and a possible new financial crisis in the Euro area as well as to market demand in certain market segments
- ◆ Raw material prices and other cost increases may continue and put pressure on profitability. Possible new anti-dumping tariffs to be imposed on Chinese glass fiber may have a negative effect on the profitability
- ◆ If the measures taken in the Chinese and British units to improve efficiency prove to be unsuccessful, this may have an effect on the result of the Company
- ◆ Currency rate changes, price competition and alternative competing materials may also have a negative effect on the result. The availability and cost of financing may continue to have an effect on the demand and increase the risk of credit losses

We have taken measures to reduce the impact of the anti-dumping tariff on Chinese glass fiber

- ◆ The European Commission raised a new anti-dumping investigation on imported Chinese glass fiber in August 2011. In September 2010, the Commission imposed an anti-dumping tariff of 43.6 per cent on imported Chinese glass fiber which was lowered to 13.8 per cent in mid-March 2011 in addition to the base tariff of 7 per cent
- ◆ Exel Composites' actions to reduce the impact of the tariff
 - Increasing product prices
 - Employing alternative sourcing opportunities
 - Improving efficiency in Exel's Nanjing unit in China



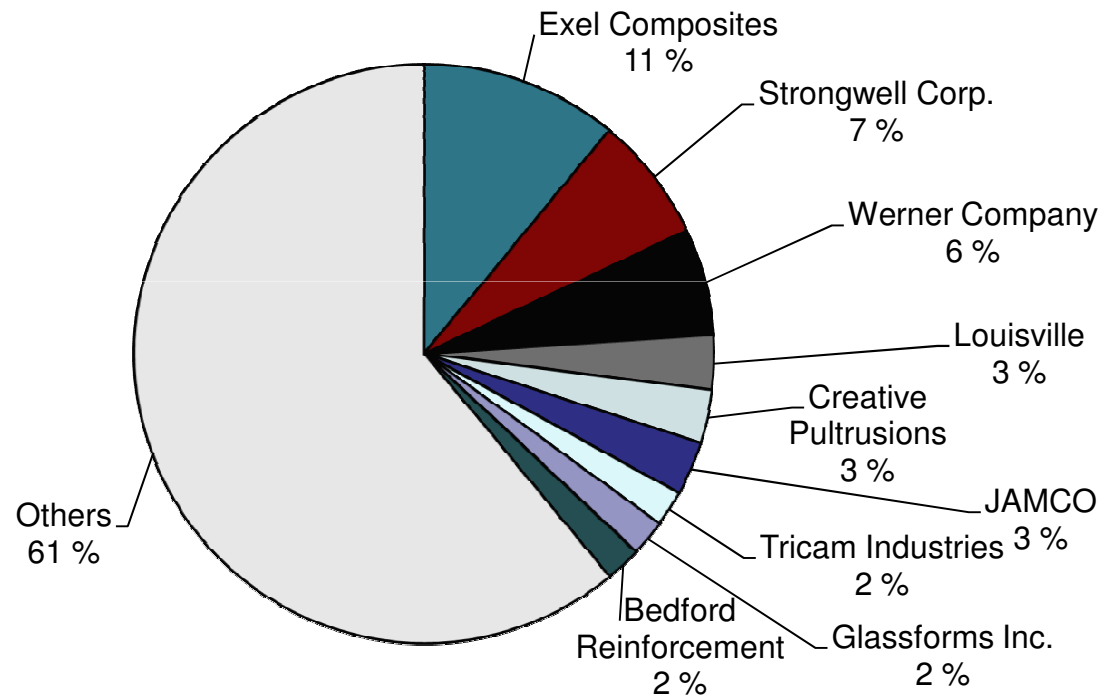
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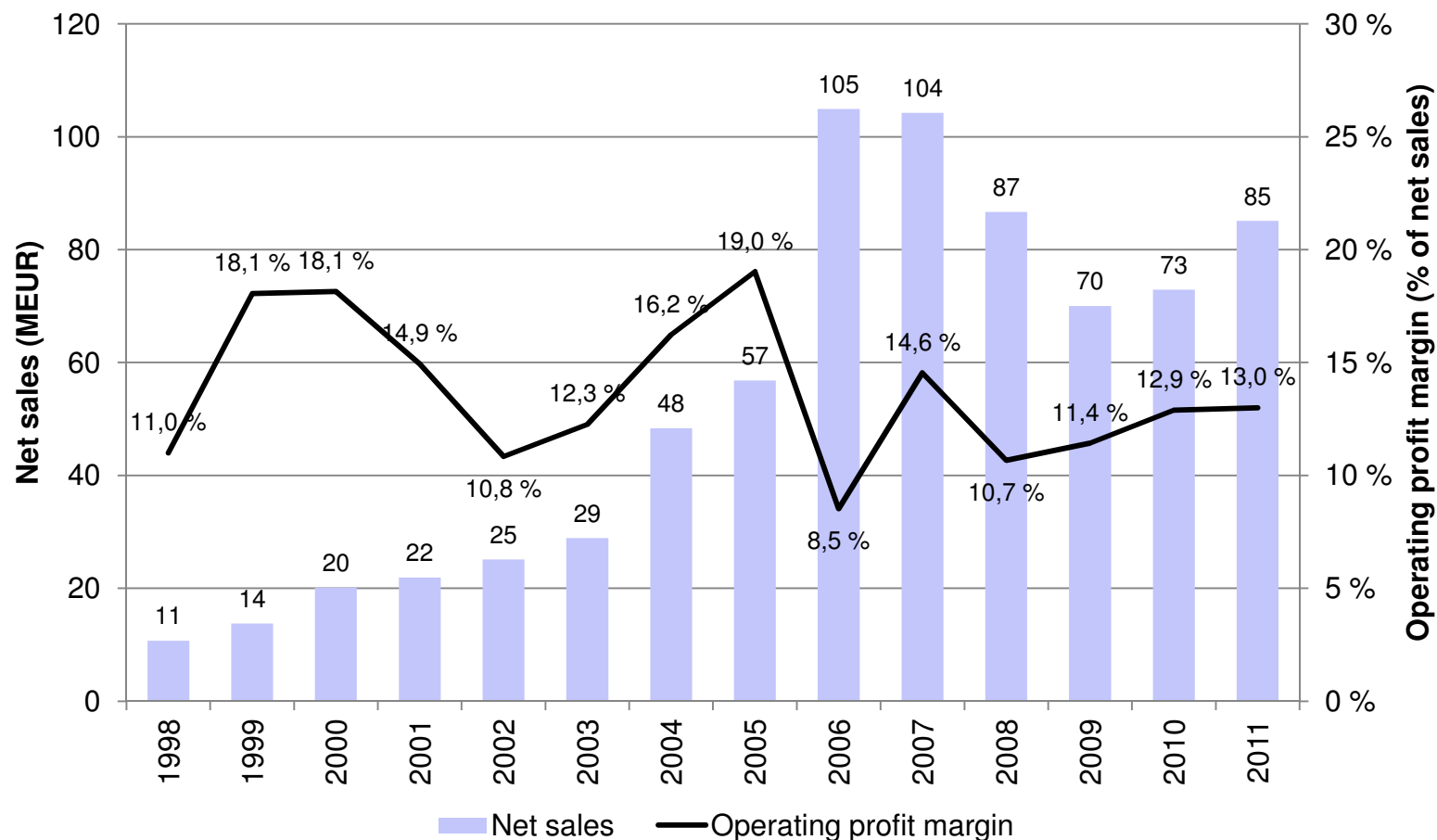


Exel Composites is the global #1 composite profile provider

Market share 2008 (MUSD)



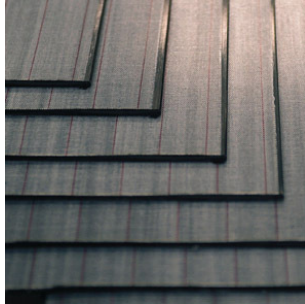
Exel Composites has a history of profitable growth



- ◆ Net sales cumulative average growth rate has been 17.1% in 1998-2011 including acquisitions
- ◆ Average operating profit margin has been 13.1% in 1998-2011

Note: Until 2007 figures represent the Industry division and thereafter continuing operations

Unique composite product features and benefits can be utilized in various demanding applications



- Light weight
- Strength and stiffness
- Versatile structural alternatives (optimization)
- Good chemical resistance
- Wide operating temperature
- Fire retardant systems available
- Corrosion free
- Low friction: good wear properties
- High-quality surface
- Excellent fatigue properties
- Thermal insulator
- Electrical insulation of glass fiber

Innovation happens through combining customer's and Exel Composites' core know-how

Customer + Exel Composites = Innovation

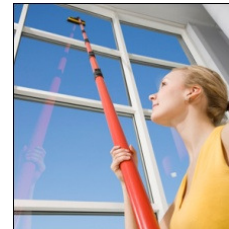


Exel Composites offers products for wide range of applications



TUBES

Exel is the world's largest manufacturer of thin-walled pull-wound tubes and hollow profiles



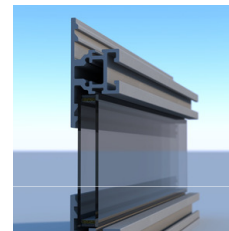
TOOLHANDLES AND TELESCOPES

Exel's series of toolhandles and telescopic poles offer the right products for demanding professional tools and materials for consumer toolhandles



CUSTOM PROFILES

Exel is the leading manufacturer of demanding, customer-tailored profiles for industrial applications



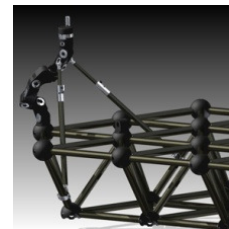
WINDOW AND DOOR PROFILES

Exel's insulating and thermally stable composite profiles with excellent mechanical properties meet the rising performance demands for windows and doors



LAMINATES

Exel produces a wide range of special fiber-reinforced laminates. Laminates are used in e.g. manufacturing, construction, sporting goods and transportation industries.



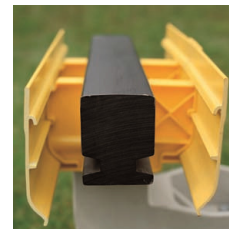
MACHINE INDUSTRY PRODUCTS

Exel offers state-of-the-art pultruded composite profiles for different segments of machine industry. Products are tailored for customers using different fibers and resins to adjust profile properties



AIRPORT PRODUCTS

Exel supplies frangible structures to airports including approach lighting systems, weather measuring systems, anemometers, ILS-localizers and fencing

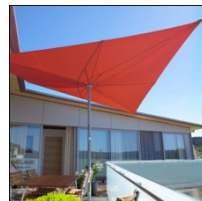
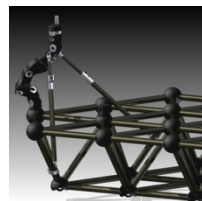
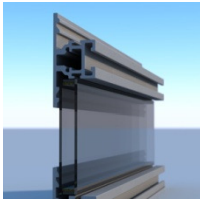
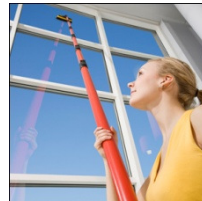


ELECTRICAL INDUSTRY PRODUCTS

Exel supplies a wide range of composites solutions for electrical industry. Material properties – like insulation – and production methods are selected based on customer requirements

Exel Composites' advanced solutions are utilized in several market segments

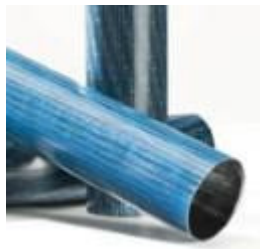
Examples of typical applications within following market segments:



- Transportation Industry
- Building, Construction & Infrastructure
- Energy Industry
- Telecommunication
- Paper Industry
- Electrical Industry
- Cleaning & Maintenance
- Sports & Leisure
- Machine Industry
- General Industries

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Vision was redefined

- ◆ Exel Composites is a customer-driven, leading provider of advanced composite solutions; being dynamic and innovative we reinforce your business
 - Customer satisfaction is the key element of our vision
 - We focus on OEM-customers and deliver advanced and niche solutions
 - We are professionals providing added value for our customers and good returns for our shareholders
 - We encourage our customers', employees', suppliers' and shareholders' business



Our Strategy is to achieve profitable growth

Exel Composites' strategy consists of three key elements:

1 BALANCED BUSINESS PORTFOLIO

- Continue organic growth and selected acquisitions
- Build sustainable customer portfolio of OEM customers
- Focus on attractive segments with growth potential

2 OPERATIONAL DEVELOPMENT

- Improve process efficiency and yield
- Harmonize processes across units
- Drive environmental standards

3 ORGANIZATIONAL DEVELOPMENT

- Invest in technical sales and development
- Boost innovation
- Move towards a more integrated organization

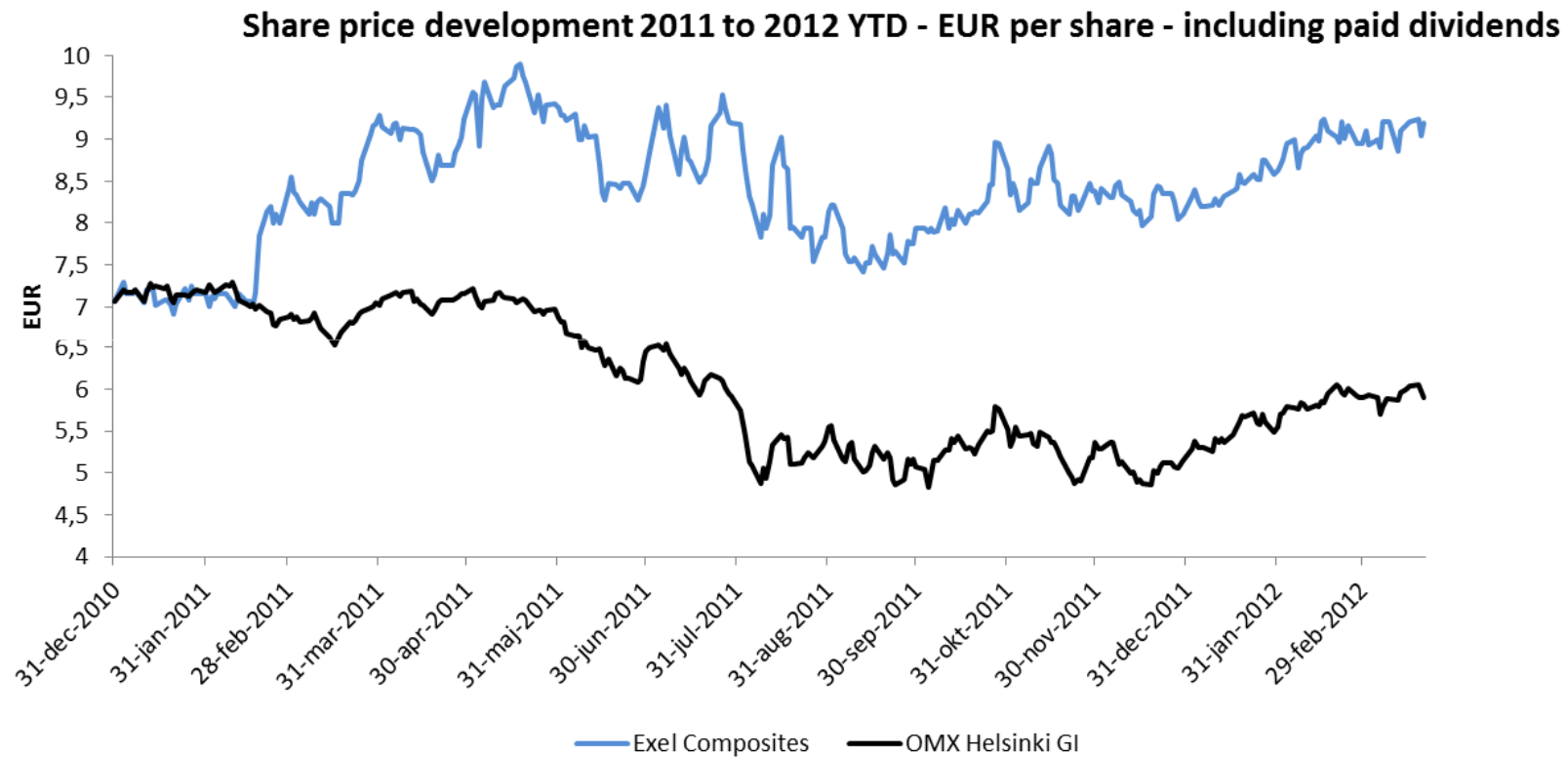
- ◆ Exel Composites provides demanding, customer-tailored composite solutions for industrial applications in selected market segments
- ◆ Exel Composites' target is growth ahead of the market while maintaining good profitability

Exel Composites Group's financial targets over a business cycle

Exel Composites Group's financial targets over a business cycle remain unchanged and are as follows:

GROWTH	OPERATING PROFIT	DIVIDEND POLICY
The objective is that Exel Composites Group's average organic growth annually exceeds market growth of the industry. Growth achieved through acquisitions is part of Exel Composites' strategy.	Exel Composites' target is the operating profit to exceed 10 per cent of net sales.	Exel Composites aims to distribute at least 40 per cent of net income in dividends, as permitted by the financial structure and growth opportunities.

Exel Composites Total Shareholder Return 2011 was 15% compared to OMX Helsinki GI - 27%



Source: Factset

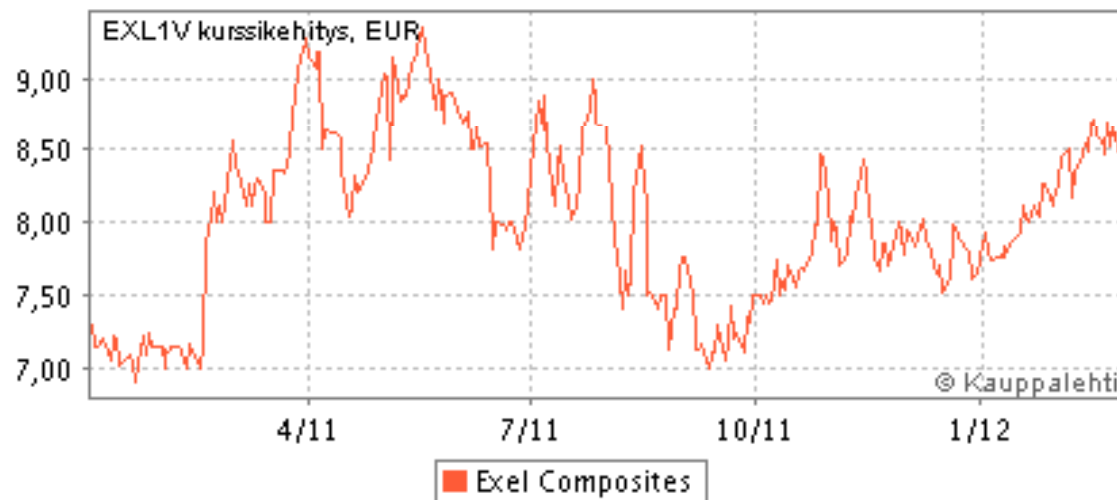
Major Shareholders on 1 March 2012

	Number of shares	Percentage of share capital
Nordstjernan AB	3,496,506	29.39
Ilmarinen Mutual Pension Insurance Company	689,400	5.79
OP-Suomi Small Cap Inv. Fund	540,000	4.53
Ulkomarkkinat Oy	480,000	4.03
Fondita Nordic Micro Cap Inv. Fund	450,000	3.78
Veikko Laine Oy	395,796	3.32
Alfred Berg Finland Investment Fund	364,403	3.06
Suutarinen Matti	291,400	2.44
Mutual Fund Evli Finnish Equity	257,140	2.16
Aktia Capital Investment Fund	250,000	2.10
Nordea Bank Finland Plc (nominee reg.)	220,540	1.85

Exel Composites had a total of 2,687 (2,363) shareholders on 31 December 2011.

Share price development

Exel Composites share price development January 2011 – March 2012



11.6 (19.3) % of shares
outstanding were traded
in 2011

The highest share
quotation was EUR 9.40
(7.25) and the lowest
EUR 6.75 (5.00)

The share price closed
at EUR 7.65 (7.06) and
the market capitalization
on 30 Dec. 2011 was
EUR 91.0 (84.0) million

Source: Kauppalehti

Outlook for 2012

- ◆ The Exel Composites Group had a strong performance in 2011 with sales and operating profit developing favorably
- ◆ In the fourth quarter 2011 overall demand softened. There are major uncertainties relating to general growth prospects in the economy, and these uncertainties may affect the demand for composite products. Due to the prevailing state of the markets, the visibility is low
- ◆ Exel Composites maintains its cautious stance in 2012, but will continue to drive the long-term initiatives to strengthen the Company's competitive position and to invest in growing market segments to pursue the strategy of profitable growth



Exel Composites strategy targets profitable growth globally

- ◆ Exel Composites has a history of profitable growth and is the global #1 composite profile provider
- ◆ Our strategy targets to continue profitable growth globally – Organic growth faster than market and selected acquisitions
- ◆ We continue to develop capabilities especially in sales and customer-driven product development and to build harmonized business platform
- ◆ We closely monitor business activity to be able to react quickly to possible changes in general economy



Exel Composites is the world's largest international pultrusion company, with manufacturing sites in seven countries:

Australia, Austria, Belgium, China, Finland, Germany and the United Kingdom.