



The Solution Is In Your Hands

.....
Composite Tool Handles and Telescopes
for Your Valued Tools
.....

EXEL's expertise is in:

COMPOSITE MATERIAL OPTIMIZATION

SURFACE AND STRUCTURE

COLOURS

LOCKS

LENGTHS

0 1 m... 3 m... 6 m...

CREATE ADDED VALUE

FIT Exel to your quality tool

WORKING UPWARDS e.g.

- window cleaning
- dust removing
- vacuuming
- light bulb changing
- CCTV cleaning
- smoke/fire detector testing
- painting
- tree pruning
- gutter cleaning
- high reach camera shooting
- measuring

WORKING SIDeways e.g.

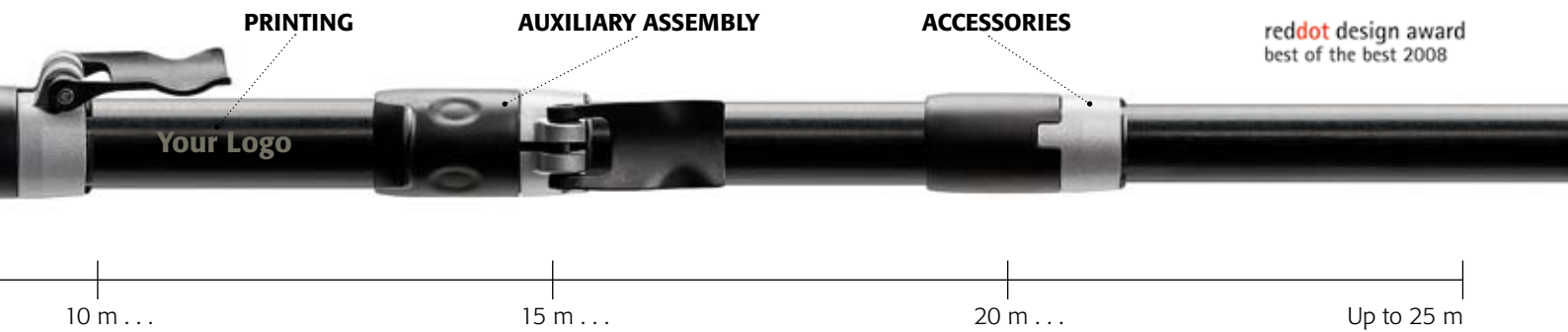
- cleaning
- car washing
- measuring
- maintenance
- supporting structure

WORKING DOWNWARDS e.g.

- brushing
- mopping
- sweeping
- dust removing
- vacuuming
- pool cleaning
- raking
- measuring

DO YOU NEED TO REACH OUT? We have the solution for you – with Exel's expertise in composites, accessories and a variety of locking solutions we can build a product to meet your specific requirements. Our product range from demanding 10-part telescopes to standard fixed length handles serve the working height between

1 to 25 meters. Other decisive design criteria for a functional tool are e.g. direction and type of work, environment and load carrying requirements. Our objective at Exel is to design and manufacture products that give our customers a leading position in their businesses.



Exel's three FIT Series offer a solution for tool handles and telescopes in situations beyond normal reach.

FIT = Future Innovations Today

Exel PRO-FIT Series

– high quality products for a cost effective solution

The Exel PRO-FIT Series is the answer for every-day working in industrial environments. These cost effective and long lasting products are the result of Exel's experience in composite technology. The product range includes:

- **Exelens** fixed length tool handles
- **Quick Lock** telescopic handle
- **Extender** telescopic system
- **Universal** telescopic poles
- **Xtel** telescopic system
- Customer tailored tubes and profiles



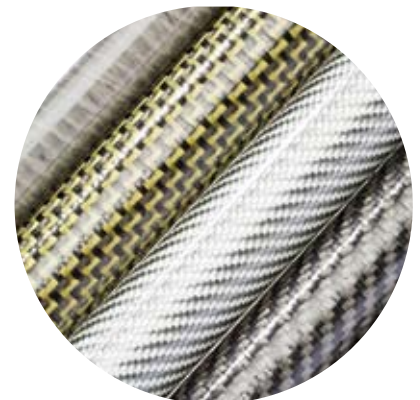
Exel's lab controls the quality

Exel LUX-FIT Series

– when an expensive look is most important

Advanced fibre technology now enables us to produce a series of products with a more **luxurious surface finish**. A distinctive appearance combined with technical solutions is preferred in certain industries:

- where an expensive look brings value to your brand
- when the appearance must be adapted to match other parts of the machine
- when you want to identify your product.



Luxurious surface alternatives

Exel TECH-FIT Series

– where applications are more demanding

Taking our PRO-FIT range to the next level in various applications. Our continuous introduction of new technologies keeps you one step ahead of the competition.

The current range includes:

- **NTech** – when increased strength and better wear resistance are required
- **STech** – the latest antimicrobial solution for hygiene applications
- **ETech** – where products have to meet electrical specifications



STech – Silver Safe antimicrobial



Exelens fixed length tool handles

What are Composites? – A combination of fibres and resin systems

Specific formulations give the products unique properties such as **strength, stiffness and low weight** that cannot be achieved with more traditional materials. Composites offer major material benefits in:

- marine applications – resistant to salt water
- chemical environments applications – resistant to most chemicals
- electrical applications – glassfibre is an insulator
- hygienic environments – withstands autoclave 140°C temperature
- strict hygienic applications – antimicrobial additives for more protection
- long reach applications – stiff, strong and light weight
- measuring applications – low thermal expansion
- telescopic applications – material resistant to buckling

Exel's FIT Series composites tubes are produced with continuous, cost-effective production techniques **co-winding, pultrusion and pullwinding**.

Switch into Exel Composite Telescopes to

- keep your **feet on the ground** to replace traditional working methods (ladders, scaffolds, lifts) – safe, quick, easy, cost effective – meet new legislation
- **replace** traditional materials (wood, aluminum, steel) – composite material benefits
- **invent** totally new products with us

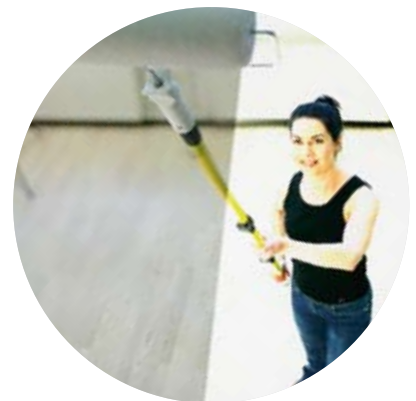
We have various types of telescopes, and with a wide range of specifications we can provide a ready made solution for use in countless applications.

Exel in Brief

Exel is a leading manufacturer of advanced composite products and solutions, meeting the requirements of environmental legislation, rules and regulations. Composites as material offer ecologically safe and friendly solution due to their long life and durability. At Exel we are committed to develop our products and processes in a manner that reduces the environmental impact. The Exel quality and environmental policy complies with the requirements of the standards ISO 9001:2000 and ISO 14001.



Tree pruning up to 7 metres with Universal telescopic pole



Extender telescopic system used in painting

ISO 9001
BUREAU VERITAS
Certification



2009